

**Before the House Energy and Environment Committee**  
**Testimony of Shelly Boshart Davis**  
**Vice President International Sales and Marketing**  
**Senate Bill 324**  
**February 24, 2015**

My family owns and operates four companies: Boshart Trucking, Bossco Trading, PressCo and SJB Farms. We are in the business of harvesting, pressing and trucking grass seed and straw, wheat, alfalfa and hay for export to foreign markets. We have been in business for over 30 years and employ almost 50 Oregonians year round. In addition, some 30 seasonal employees.

We are strongly opposed to Senate Bill 324 because it will increase the price of fuel that we depend on for our businesses. DEQ acknowledges that the Low Carbon Fuel Standard will increase the price of fuels by 4 to 19 cents per gallon. Other studies show the cost as high as \$1.06. Last year we purchased over 363,000 gallons of fuel. The increased cost will be anywhere from \$25,000 to over \$384,000 for our business. This is a cost that we simply cannot bear. These dollars do not help our company, employees, roads, bridges, or increased business for Oregon.

The prices for our products are set by our customers. We then have to decide if we can profitably provide product at that price. Our costs have already significantly increased because Hanjin Shipping announced that it will no longer call on the Port of Portland. We now have to truck our products to Seattle/Tacoma. An increase in our fuel costs will make it far more difficult, if not impossible, for us to compete in what is today a very competitive international market. If we are forced out of business because our costs are not in line with our competitors, nearly 50 Oregonians will be looking elsewhere for jobs.

A previously enacted "Clean Energy" policy of biofuel promised cleaner fuel, lower emissions and lower costs. These projected claims failed foolishly. After calculating our MPG before and after using biofuel, we saw an 8.1% *decrease* in MPG and a whopping 11.0% *increase* in price per mile. Using biofuel caused us to purchase over 30,000 *MORE* gallons of fuel each year. I would suggest that it did exactly the opposite of what was promised.

We are now looking at another "Clean Energy" policy. Please, vote "No" on Senate Bill 324 and allow my family to remain in business and allow us to continue to employ nearly 50 Oregonians. Thank you for taking the time to listen to my concerns.

Shelly Boshart Davis  
Vice President  
BOSSCO Trading LLC  
Boshart Trucking, Inc.  
PressCo LLC  
SJB Farms  
Phone: 541-928-8662  
shelly@bosharttrucking.com